

## Promotion and support to a distributor ③

<b>Of interest to</b>	<b>Fabricantes que ya tienen a un distribuidor en el país pero quieren ayudarlo</b> relacionados con pharma human, pharma animal, health vegetal, medical devices, fine chemicals and active pharmaceutical ingredients (APIs), biocides, laboratory, cosmetic, etc.
<b>Objective</b>	Ayudar a su distribuidor cuando sus ventas son inferiores a las que corresponden a su mercado.
<b>Countries</b>	Only Latam countries. Only countries in which we can identify: <ul style="list-style-type: none"> <li>• Pharmaceutical manufacturers ✓</li> <li>• Private health service groups ✓</li> <li>• Private hospital groups ✓</li> <li>• Pharmacy chains ✓</li> <li>• Drugstore chains ✓</li> <li>• Supermarket chains with authorized sales of medicines ✓</li> <li>• Etc.</li> </ul>
<b>Include</b>	We explain this section when a quote is requested.
<b>Not include</b>	We explain this section when a quote is requested.
<b>Process</b>	Claients Team will confirm within 48 hours if it can (or cannot) provide the requested service & country, it will inform you of the quality of the information we have about that country (☺☺☺) and the timing. You must accept (or not) the quote.
<b>We will need</b>	We explain this section when a quote is requested.
<b>Timing</b>	6 weeks for one country. For more countries, consult.
<b>Cost, invoice and payment</b>	The cost per country is <b>€900</b> . If three or more countries are contracted at the same time, the cost per country is <b>€720</b> (-20%). Claients Team will issue an invoice upon acceptance of the quote. When the invoice has been paid, we will begin working on your project. Payment by bank transfer.